



# WP1

# Placement guide for students

- 1. University of Easter Finland (UEF)
- 2. Aristotle University of Thessaloniki (AUTh)
- 3. University of Latvia (UL)
- 4. Lodz University of Technology (TUL)
- 5. University of Alcalá (UAH)

### Purpose:

The information provided in the guide seeks to assist students during their application process for placements. Since procedures at the universities may be updated, the information is subject to change and students should always consult with the respective university.





# 1. University of Eastern Finland (UEF)

Pre-Requisites	
Year of studies (open	In the University of Eastern Finland Erasmus + traineeships are available for all the
for Erasmus+	students.
placements)	The departments (disciplines) give more information concerning the traineeship in
	specific discipline.
Any specific conditions	In the University of Eastern Finland traineeships are to be agreed with the student's
students need to meet	discipline before applying for Erasmus+ traineeship grants.

Fiming and application	procedure
Application deadlines	Application deadline for Spring Semester: No specific deadline.
	Application deadline for Autumn Semester: according to Erasmus+ guidelines (and budget)
	In the University of Eastern Finland there is continuous application period for Erasmus- traineeship grants. The Erasmus+ traineeship grants may be granted when a student has a placement agreed with the employer.
Application documentation	In the University of Eastern Finland the students need to submit (on-line CV with the motivation letter, acceptance proof at the host company, on-line transcript in English or the language that is used in host country.
	The University of Eastern Finland is linked with the on-line placement offer-platform at the national level: <u>uef.fi/aarresaari</u> .





	The specific application documentation and forms that are requested from students are provided by e-mail
Arrangements with the	The host company may upload the placement offer in the <u>uef.fi/aarresaari</u> .
host companies	There are no specific requirements regarding host companies at the university level,
	but disciplines may define the requirements if needed.
Selection process and	If the student has a placement agreed with the employer, then student may apply for
timeline	the Erasmus+ grant and the grant is admitted within the Erasmus-budget limits within
	2-3 weeks.
	Student are recommended to accomplish internship after one year of bachelor's
	studies or one year of master's studies.
	The selection of the students is based on the amount of the credits.
Any specific conditions	Are there any other specific requirements or conditions that <b>student needs to meet</b> ?
students & host	If yes, please specify.
companies need to	In international internship the level of English language.
meet	
	Are they any specific conditions that <b>host companies</b> need to meet?
	There are no specific conditions related to host companies.

Conditions	
Duration and format of	Duration: starting from 2 months minimum period (as defined by Erasmus+
placements	programme)
	There is no formal restrictions for maximum period, but 3 - 6 months are





	recommended as the maximum period.
Financial conditions	Funding: (as defined by Erasmus+ grant rates)
Erasmus+ grant VS	There are grants offered by the university for domestic internship and a few internship
´zero´ grant mobilities	outside the Europe (Erasmus+) area.
	Also, there is CIMO-program in Finland for internship: <u>www.cimo.fi.</u>
	There is an incentive to cooperate with the business sector.
Any other specific	n/a
requirements and/ or	
conditions	

During and after Erasmus+ traineeship mobility		Any specific notes
For students		
	<ul><li>a) For the Erasmus+ mobility the documents are shared by the IRO</li><li>b) The learning diary-based report of the internship is required for the academic side and recognition process</li></ul>	
For host companies	The documents are shared by the IRO	
For Universities	The internship is recognised through ECTS.  There is no specific evaluation process performed by the university (about the traineeship experience).  The evaluation is through learning diary-based report provided by the student.	





# 2. Aristotle University of Thessaloniki (AUTh)

Prerequisites	
Year of studies (open for	1st year of studies (based on the eligibility criteria of the Erasmus+
placements)	programme)
	Requirement for possessing 50% of the number of ECTS credits up to the
Academic achievements	current semester (undergraduate students)
	Selection of the trainees is based on a university-wide point-system
Any specific conditions	(algorithm of 5 weighted indicators)
students need to meet	
Timing	
Application deadlines at	May of each year for traineeships that will take place during the
universities	upcoming academic year
A) Spring semester	November of each year (when necessary) for the spring semester of
b) Autumn semester	the current academic year
c) other	
<u>A.</u> <u>Selection process</u> and	Selection process:
timeline (selection-nomination-	After the deadline for submitting the supporting documents, applications are
grant awarding-start of the	collected by Department and forwarded to the ECTS Coordinator for
placement)	placements of each Department / School in order to proceed with the
	evaluation and selection process. In this process, the ECTS Practitioner
	Coordinator assesses applications based on the following criteria:





- Requirement for possessing 50% of the number of ECTS credits up to the current semester
- Adequate knowledge of the working language of the Host Organization
- Student level (undergraduate, postgraduate, doctorate)
- Year of introduction. Students that don't delay their studies, are preferred.
- Total number of ECTS of the courses successfully studied by the student up to the time of submission of the application
- Academic performance (average grade of the courses passed by the student up to the time the application was submitted), and Grade and duration of graduation / postgraduate diploma in the case of postgraduate student / doctoral candidate
- The relevance between the content of the placement and the Candidate's curriculum (as evidenced by the certificate of the host organization, Letter of Acceptance).
- The added value and the learning outcomes / skills that the student can obtain from the proposed placement (as evidenced by the Host Organization, Letter of Acceptance).
- The added value and the learning outcomes / skills that the student seeks to acquire from the proposed placement (as they arise from the letter of recommendation, the curriculum vitae and the <u>motivation</u> letter).

Any other specific conditions

https://eurep.auth.gr/el/students/traineeship/evaluation\_process (in Greek).

Following results (appr. 1,5 months after the applications deadline), all trainees are required to deposit all documents for their grant agreement at least 1 month prior to the start date of their mobility. Grant deposit is

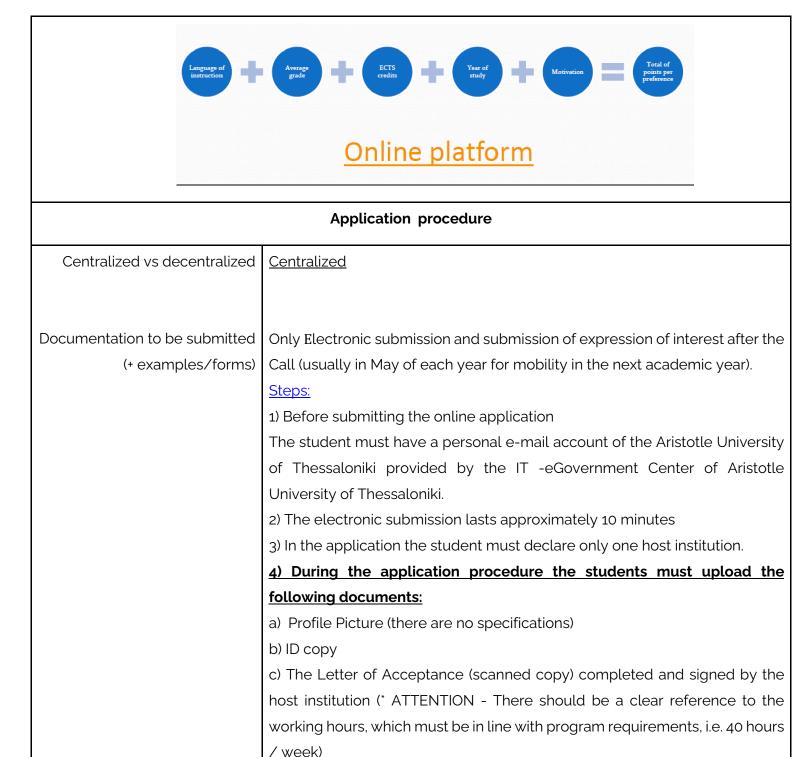




### done prior to the start date of the mobility Selection Process in more detail: The 5 Weighted Indicators: Indicator D1: Language of Level of knowledge Points instruction Certificate for attending courses 0.5 A2 0.6 0.7 0.9 C2 Indicator D2: Academic Define successful academic performance performance (average grade) Exams (1.5 weight) Threshold regarding awarded ECTS credits Table 2 (4 years of studies) Mobility year **Points** 3 0.95 Indicator D3: ECTS Ratio (ratio 4 1.00 0.90 of ECTS credits number 0.80 awarded to the applicant to Table 3 (5 years of studies) number of ECTS credits that the Mobility year Points applicant should have been 0.90 awarded upon successful 4 0.95 1.00 completion of all components) 0.90 0.80 7 (1.25 weight) Indicator D4: Year of Study (1.0 weight) **Indicator D5:** Motivation of the applicant (0.5 weight)











	d) Europass CV (in Greek)
	e) A copy of the foreign language certificate (non-certified copy) or certificate
	of attendance of foreign language courses related to the host's working
	language
	g) Recommendation Letter (non-confidential) of the candidate from a faculty
	member of his/hers department (except the ECTS Coordinator for
	internships / preferably in Greek).
	h) Copy of Graduate Degrees (Only for Postgraduate Students)
	(For Doctoral Candidates only)
	i) Copy of graduate degree and postgraduate diploma
	j) For the Disabled / Special Needs only a Certificate from Public Hospital not
	older than three months and / or a certificate from the Primary Health Board
	or other official certificate.
	https://eurep.auth.gr/el/students/traineeship/application_procedure (in
	<u>Greek)</u>
	After the application submission, the Department of European Educational
	Programs will forward applications to ECTS Coordinators for evaluation and
	post the final results on its website as soon as they are available. An objection
	to the results may be filed within 5 working days of the announcement of the
	results.
Confirmation from the host	
companies required + any other	<u>Letter of Acceptance</u>
requirements regarding host	
company	
Duration and format of	2 months minimum period (for Erasmus+)
placements	
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Financial conditions	Erasmus+ grant VS ´zero´ grant mobilities
Any other specific requirements/conditions	n/a

# <u>Placement rules regarding Placement for Practical Exercise/Internship for Aristotle</u> <u>University students</u>

**Practical Exercise or Internship** is institutionalized in most Academic Departments and referred to as a course in the curriculum. For all Greek Universities and for Aristotle University as well, there is no clear legal framework for Internship, regarding the fact that concerns the student's insurance (i.e. how a student can be placed in the Practice Exercise area - at the Reception Facility, which could be in another country, without any problems that he/she is placed there not according to the law).

In some departments only, as for example the **Agricultural Schools and Veterinary Schools**, and also perhaps some of the **Pedagogical Departments**, there is no **FEK** (Official Gazette) that states how students could be placed in the Host Institutions, but in any case **EFKA** (insurance, authorizing an insured person to travel to another European Member State Country to receive appropriate hospital or other medical treatment, accepting to reimburse the cost of hospitalization) is covered by the employer (which in this case is the **Educational Institution (Research Committee- ELKE of Aristotle University)**.

## Some special Cases

For example, the **Department of Pharmacy**, where internship is 12 months based on European Legislation, has a <u>specific budget for students</u>, which covers their insurance for the period they stay in the country they choose for Internship.

Insurance is covered only in the case of an accident at work-the Host Agency, and it is always 10,11 Euro (1% of the imputed wage of the unskilled worker, which per month amounts to EUR 10,11 - the amount paid to the student is much less than that amount of course).





### 1) For Undergraduate Students

INTERSHIP is based on 2 laws:

- Law 4009/2011, (article 36, paragraph 1.b.) and
- Law 3232/2004 (Article 15, paragraph 10): Social insurance issues and other provisions and IKA Circular 44/2004).

These laws both clearly state that <u>students being placed for Internship under their Study Program must be insured against work accident</u>. In any case, <u>insurance is covered by the Foundation</u> (by an already existing budget, or by other Business Programs and national resources, such as the NSRF).

This is the legal framework for students of TEIs (Technical Institutions), which is also (informally) applies for Universities as well.

#### 2) For graduate & postgraduate students

Again, there is no clear legal framework for Greek Universities or other Higher Educational Institutions.

However, there are laws extending occupational accident insurance to postgraduate students:

- Law 4009/2011, article 53, paragraph 2
- Law 2640/1998, article 13
- Law 2217/1994, article 10, paragraph 2

The law does not prohibit the University from insuring postgraduate students the same way it does for undergraduate students (the law of EFKA generally refers to the 'undergraduate students").

But, on the other hand, it is not clear, because the provided insurance is based on the compensation of the unskilled worker (which, of course, the law does not apply for graduate students).





However, so far, there are a lot of cases where postgraduate students are insured.

In **Aristotle University** (AUTh) there are two options for Internships

#### 1) Internships through National Strategic Reference Framework (NSRF):

Students are selected under Academic Criteria. They go through internship and are contractually insured against all accidents at work by the Host Agency (these are paid by the NSRF and the employer is **ELKE -Research Committee of Aristotle University**).

### 2) Internships outside the NSRF:

A contract is awarded between **ELKE** (**Research Committee**) of **Aristotle University** (Auth) and the Host Organization (willing to fund the Internship). The Host Organization assigns to ELKE a project, through a contract which is the **Placement-Internship for students**. The host organization deposits money, ELKE makes a contract with each student and <u>insures the student against an accident at the Host Agency</u>, as an employer.

This program has now been extended to postgraduate students, but only under certain conditions (given the consent of the postgraduate program committee and the postgraduate program director, to have an institutionalized Internship course, which receives ECTS and refers to the analytical grade or the Diploma Annex, and the funding comes only from the Host Organization).

In both cases, the whole process still remains academic, in order for the Aristotle University to maintain control and to be able to know if those students meet the academic requirements and criteria in order **to be placed** for Internship.

In addition, there are some postgraduate courses at the Aristotle University, which have established a collaboration program with the Research Committee–ELKE, in order to be able to insure postgraduate students, who are already been placed for Internship.





But this is only undertaken by the postgraduate program (Masters), as the Scientific Person responsible, in this case, is the director of the program. Please note that only for <u>Technical</u> Institutions (TEIs), there is a clear legal framework since their establishment.

As for the other Higher Educational Institutions in other European Countries, there is no need for EFKA or any other specific insurance, since students can be placed for Internship, without the need for insurance. They are already insured and their <u>placement for internship is carried</u> out as part of their studies.





# 3. University of Latvia (UL)

Pre-Requisites		
Year of studies (open	At the University of Latvia, Erasmus + traineeships are available for all the students.	
for Erasmus+	The departments give more information concerning the traineeship in specific	
placements)	discipline.	
	More information on Erasmus + traineeship are available at the University web page	
	https://www.bvef.lu.lv/stud-arvalstis/erasmus/prakse/pieteikuma-anketa-	
	praksei/.	
	The Evaluation criteria for students to participate in ERASMUS+ traineeship mobility	
	are available at the University web page	
	https://www.bvef.lu.lv/fileadmin/user_upload/lu_portal/projekti/bvef/arvalstis/O	
	UT/Erasmus/ERASMUS_traineeship_lv_eng.pdf	
	To participate in the Erasmus+ traineeship program students have to complete at least	
	first year (full or part time) of studies without academic and/or financial debts.	
	Master level students are participate in avalones programs also in their last study	
	Master level students can participate in exchange program also in their last study semester if it has been approved by their study program directors and student	
	undertakes to complete his/her academic obligations.	
	undertakes to complete his/her academic obligations.	
Any specific conditions	At the University of Latvia traineeships for master studies are compulsory for the	
students need to meet	student's and the application for Erasmus+ traineeship grants is an option.	
	Students can participate in Erasmus+ traineeship program if it is approved by their	
	study program directors	





Timing and application procedure		
Application deadlines	Master level students can participate in exchange program in 2 <sup>nd</sup> year of studies and also in their last study semester if it has been approved by their study program directors and student undertakes to complete his/her academic obligations till 15th April corresponding academic year.	
Application documentation		
Arrangements with the host companies	The host company may upload the placement offer via Career center of University of Latvia that cooperates with <u>Graduateland</u> .	
Selection process and timeline	,	





	Additional – knowledge of other European languages
Any specific conditions	For international traineeship the foreign language skills are required.
students & host	
companies need to	
meet	

Conditions	
Duration and format of placements	
Financial conditions	Funding: (as defined by Erasmus+ grant rates)
Erasmus+ grant VS ´zero´ grant mobilities	Students can look for traineeship possibilities by themselves in any country of their choice.
Any other specific requirements and/ or conditions	n/a

During and after Erasmus+ traineeship mobility				
For students	Documentation that needs to be prepared and provided is as follows:			
	a) For the Erasmus+ mobility (to meet all the requirements)			
	b) For the academic side and recognition process			
	Traineeship tasks			
	Traineeship agreement			





	Traineeship certificate  Report of the traineeship	
For host companies	Documentation needs to be provided as for any traineeship: - standard traineeships agreement - traineeship certificates	
For Universities	Traineeship is recognized and recorded for students based on the study program requirements  - ECTS  - Information in diploma supplements  The evaluation is through traineeship report defense provided by the student to the traineeship academic supervisor.	





# 4. Lodz University of Technology (TUL)

Pre-Requisites	Pre-Requisites		
Year of studies (open	Eligible participants:		
for Erasmus+	Erasmus+ 1. BA and MA students, PhDs meeting the following criteria:		
placements)	- completed 2 <sup>nd</sup> year of studies (regarding BA students)		
	- completed 1 <sup>st</sup> semester of studies (regarding MA students and		
	PhDs)		
	- completed pre-departure semester of studies		
	- the traineeship will be completed during study period		
	- diploma thesis defense will be performed upon return from		
	traineeship		
	2. Recent graduates meeting the following criteria:		
	- participation in traineeship recruitment process during the last		
	year of studies		
	- certificate of graduation submitted to the International		
	Cooperation Center – Student Mobility Division – before		
	departure		
	- traineeship will be completed within 1 year from graduation.		
Any specific conditions	Specific conditions for all participants:		
students need to meet	- traineeships are available for TUL students of all nationalities		
	- traineeship programme should guarantee that student will		
	obtain learning outcomes assigned to his/her study programme		
	at TUL		
	- students of all programmes may apply for a "digital boosting		
	skills" traineeship as defined by the <u>EC</u>		





- a total period of Erasmus+ mobility available for each student shall not exceed 360 days in each cycle of studies, including "zero" grant mobility

- during the mobility the student cannot stay on the leave of absence.

Academic/other achievements - during the qualification procedures students receive points for the evaluation of 4 elements:

- motivation letter
- compatibility between internship and study programmes (based on Learning Agreement for Traineeships)
- language skills (level B1 of the traineeship language is required)
- academic achievements (average grade/assessment of the PhD supervisor).

Timing and application	Any specific notes			
Application deadlines	oplication deadlines   Sample of application deadlines throughout the academic year:			
	Application deadline for	deadlines for the		
	students	specific academic		
	7 September 2018	21 September 2018	year should be	
	9 November 2018	30 November 2018	checked on the	
	11 January 2019	1 February 2019	website of the	
	8 March 2019	29 March 2019	university.	
	12 April 2019	26 April 2019		
	10 May 2019	31 May 2019		
	7 June 2019	28 June 2019		





# Application documentation

Documents to be submitted by candidates:

- \* mobility application for MA and BA students
- \* Erasmus+ traineeship application for MA, BA students and PhDs
- \*Learning Agreement for Traineeships
- \* Motivation letter up to 400 words, submitted in Polish, should include information on the hosting company and the traineeship
- language, location, duration, timeline; reasoning behind choosing a particular company and country, description of impact of the traineeship on student's competences and the possibility of obtaining employment after graduation
- \* Curriculum Vitae in accordance with europass
- \* Certificate confirming skills of the traineeship language.

All documents (in paper) should be submitted at least 2 months before the traineeship starts.

TUL's support for students in finding a host company:

- traineeship offers sent to TUL by foreign companies are published on TUL's webpage and FB dedicated to Erasmus+. The Erasmusintern database is also promoted here.
- annual TUL Mobility Week - event promoting mobility for studies and traineeships where Erasmus+ alumni exchange experiences with their peers. Mobility Week is organised by the International Cooperation Centre which coordinates Erasmus+ programme at TUL.

# Arrangements with the host companies

Specific requirements for host companies:

- hosting company must offer student a full-time traineeship according to local legal requirements
- all details regarding the traineeship must be agreed upon

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Link to the
Erasmus+ call for
traineeships at
TUL.





	before departure in the form of Learning Agreement for
	Traineeships.The Learning Agreement for Traineeships is an
	essential part of the qualification process at TUL.
Selection process and	Preliminary qualification procedure takes place at student's
timeline	home faculty. Faculty coordinator of Erasmus+ programme for
	internships evaluates candidates based on selected criteria:
	(a) assessment of the motivation letter (1 – 5 points)
	(b) compatibility between internship and study programmes
	(based on Learning Agreement for Traineeships, 1 – 10 points)
	(c) language skills - level B1 of the traineeship language is
	required (1 – 10 points = Polish grade 3, 4 or 5 multiplied by 1,0/B1,
	1,2/B2, 1,4/B2+, 1,6/C1, 2/C2)
	(d) academic achievements (average grades of BA/MA
	student/assessment from the PhD's supervisor).
	The final score assigned to each candidate is calculated as
	follows:
	<sup>*</sup> a + b + c (for studies with generic academic profile)
	<sup>*</sup> a + b + c multiplied by 1,2 (for studies with practical profile).
	The (d) rating is taken into account only when the number of
	students meeting required conditions exceeds the funds
	available at TUL for Erasmus+ traineeships.
	All faculty qualification reports are then sent to TUL's institutional
	Erasmus+ coordinator who announces the final ranking list based
	on the number of points assigned to each candidate and
	available funds.
	All documents should be submitted by a candidate at least 2





months before the traineeship starts taking into account the application and decision announcements deadlines.

3 main tips for candidates:

- there is a clear link between the planned traineeship and your study programme (common learning outcomes),

- be convincing when explaining your choice regarding the host company and incoming country (get to know your host company and its profile, why do you want to go there, why this country/company and not any other etc.),

- present your competences in accordance with host company's profile (language skills of the incoming country/company, academic achievements related to the company's business profile/internship offer, do not forget to specify your soft skills).

Conditions			Any specific notes	
,	Duration and format of placements The Erasmus+ traineeship lasts no less than 60 and up to 360 days in the same academic year.			
Financial conditions	conditions  Erasmus+ monthly scholarships offered by TUL - from 500 to 600 EUR depending on the hosting Erasmus+ programme country:  Denmark, Finland, Iceland, Ireland, Luxembourg, 600 EUR Sweden, United Kingdom, Liechtenstein, Norway  Austria, Belgium, Germany, France, Italy, Greece, 550 EUR			





Bulgaria, Croatia, Czech Republic, Estonia,	500 EUR
Latvia, Lithuania, Hungary, Poland, Romania,	
Serbia, Slovakia, Slovenia, former Yugoslav	
Republic of Macedonia, Turkey	

In the academic year 2018/2019 TUL offers Erasmus+ scholarships for approximately 93 students. The grant is available at most for the period of 150 days. The 1<sup>st</sup> instalment of the grant (80% for BA/MA and PhDs, 70% for recent graduates) is paid before departure. The remaining amount is paid after the traineeship is recognized (see Appendix 5 - Traineeship recognition).

TUL students receive additional support of 250 EUR from the university budget. It is a one-time funding and is available only for BA and MA students as well as PhDs (not available for recent graduates).

Students who acquired the right to receive social scholarships (available for students in a difficult financial situation) receive additional monthly grant of 100 EUR during their mobility. The support is available at most for the period of 150 days.

Students with disabilities may apply for additional funding. The exact amount of funding remains in the decision of the Polish Erasmus+ Agency.

Students who meet the conditions of participation but did not qualify for funding may participate in the Erasmus+ traineeships

Each year TUL has approx. 100 grants available; in most cases all funding is distributed.

The number of grants is calculated by dividing the Erasmus+ grant for traineeship assigned to TUL by the average mobility period of 3 months.





	with a "zero" grant.	
Erasmus+ grant VS	Other possibilities to perform placement abroad outside of the	
´zero´ grant mobilities	Erasmus+ framework:	
	* TUL's bilateral exchange agreements (in most cases students	
	participate without grants)	
	* Traineeship offers received by TUL published on <u>TUL's</u>	
	webpage and FB dedicated to Erasmus+.	
	* The International Association for the Exchange of Students for	
	Technical Experience (IAESTE) <u>in Poland</u> / <u>worldwide</u> ;	
	Association Internationale des Étudiants en Sciences	
	Économiques et Commerciales (AIESEC) <u>in Poland</u> / <u>worldwide</u>	
	IAESTE and AIESEC candidates are required to pay a	
	participation fee.	
	Other relevant university incentives/cooperation with business	
	sector:	
	TUL's Centre for Cooperation with Economy, Innovation and	
	Technology Transfer (CWGITT) is responsible for creating a	
	knowledge commercialization system; providing consultations	
	on protection of intellectual property; cooperating with the	
	economy; supporting academic entrepreneurship; providing	
	career counseling and job placements for students and	
	graduates.	
	One of TUL's initiatives supporting academic entrepreneurship is	
	a programme of Interdisciplinary School Of Innovation (ISI). Its	
	goal is to engage scientific community in the process of creating	
	and developing new companies based on innovative ideas. The	
	programme of ISI is implemented by CWGITT's Technology	
	Transfer Office.	





CWGITT's Career Office supports students and graduates in entering the job market through trainings, consultations, publications of job/traineeships offers etc.

TUL has recently initiated the process of building its own Entrepreneurship Incubator.

During and after Erasm	Any specific notes	
For students		
	Any changes to the traineeship should be introduced and agreed	
	upon within the first month of the mobility by filling in and signing	
	the Learning Agreement for Traineeships - During the mobility.	
	All changes must be approved by the trainee, TUL – faculty level	
	- and host company. If the period of stay is to be extended	
	student should also submit additional Application for mobility	
	extension no later than a month before the previously accepted	
	end of stay.	
	After the mobility:	
	Student is required to fill in the Mobility Tool+ questionnaire	
	(Erasmus+ requirement for all participants) as well as submit a	
	report regarding the completed traineeship addressed to the	
	Faculty coordinator of Erasmus+ programme for internships. The	
	report should be prepared in English or the language of the	
	traineeship after consultations with the coordinator and should	
	include information on completed tasks and acquired skills. The	
	report should be signed by the host company. The traineeship	
	can also be reported in the form of a poster presentation. A form	
	of the report is agreed upon before departure.	





#### For host companies

During the mobility:

Any changes to the traineeship should be introduced and agreed upon within the first month of the mobility by filling in and signing the Learning Agreement for Traineeships - During the mobility. All changes must be approved by the trainee, TUL - faculty level - and host company.

### After the mobility:

The host company should provide student with filled and dully signed/stamped Learning Agreement for Traineeships – After the mobility. The host company evaluates the student and certifies the exact period of mobility, achieved learning outcomes and number of performed hours. The confirmation document should be issued in English no sooner than the last day of the traineeship.

The host company should also sign a report prepared by the student to be submitted to TUL's Faculty coordinator of Erasmus+ programme for traineeships (only if the student was required to prepare a report before departure).

#### For Universities

During the mobility:

Any changes to the traineeship should be introduced and agreed upon within the first month of the mobility by filling in and signing the Learning Agreement for Traineeships - During the mobility. All changes must be approved by the trainee, TUL - faculty level - and host company. If the period of stay is to be extended student should also submit additional Application for mobility extension no later than a month before the previously accepted end of stay.





After the mobility:

Traineeship will be recognized only if it met all requirements specified in the Learning Agreement for Traineeship. For obligatory traineeship (traineeship embedded in the curriculum) student is awarded with ECTS as planned in the study programme. Voluntary traineeship (not obligatory for the degree) is evaluated based on student's workload needed to achieve the assumed learning outcomes – final decision regarding ECTS is made at faculty level.

In each case Faculty coordinator of Erasmus+ programme for internships fills in Traineeship recognition to be accepted be the Dean.

Both obligatory and voluntary traineeships are recorded in student's Transcript of Records and Diploma Supplement.

Evaluation of the traineeship experience is performed mostly by analyzing results of Mobility Tool+ questionnaire survey submitted by Erasmus+ participants. Additionally, Faculty coordinator of Erasmus+ programme for internships evaluates each mobility during the recognition process.





## 5. University of Alcalá (UAH)

Regarding the academic recognition, the practices done in the companies can be of 2 types:

- <u>Curricular</u>: Necessary for the students to obtain their university degree. They will need to obtain a final Attendance Certificate in the company informing about the total period of the placement, and a final Evaluation Questionnaire from the supervisor in the company. With this, and adding a personal Memory of the realized activities, they will obtain in their home university a number of ECTS credits which depends on the total number of worked hours.
- Extra-curricular: Voluntary practices, not necessary for the degree. The students can or cannot need an Attendance Certificate and final Evaluation Questionnaire from the supervisor, depending if they wish to include this extra activity in their academic curriculum. They may wish to add those recognized ECTS credits to their academic file, although they don't need it. However, this information will appear into their European Supplement Tittle (SET), obtained at the end of their studies.

Regarding the daily work time in the company, the placements can also be of 2 types:

• Full-time: 7-8 hours per day.

Part-time: 3-5 hours per day.

The students coming to POWER incubators can be Master students or last-year students in a Bachelor degree. There are several types of these students:

## 1. Foreign students with an Erasmus+ grant for Practices assigned by their home university.

These students will belong to some of the universities of the project, or to some EUF consortium university.





These students will work <u>full time</u> for a period of 2 to 12 months with an Erasmus+ grant of 300€-350€-400€ /month (depending on the host country) but only during the 3 initial months.

All these students receiving an Erasmus+ grant normally will have <u>Curricular</u> practices, since in Erasmus+ it is compulsory to obtain academic recognition of the activities done abroad.

Our start-up company will have to sign initially an acceptance letter for the student so that he can present the Application for the Erasmus+ grant, and after this grant has been awarded, the company will sign also a standard Erasmus+ Mobility Agreement with the student and the home university.

- The timing for these students should be the following:

During June to September they will contact our start-ups in order to obtain the acceptance letter for the placement in the next academic year, using our POWER platform.

In September they will present the Application for the Erasmus-Practices grant in their universities, and in October they will know if they have received the grant (there may be a big competition for these grants).

If they obtained the grant, since that moment they will be able to sign the Erasmus+ Mobility Agreement with the start-up company and start the placement at any moment in that academic year (in the 1<sup>st</sup> semester or delayed in the 2<sup>nd</sup> semester), placement that may last maximum until next 30<sup>th</sup> September.

Some difficulty to consider in this type of placement is that the student may require the internship to be done in the 2<sup>nd</sup> semester (starting in next February), very delayed period from the moment in which the student contacted the company (June to September).

If the student does not obtain the Erasmus+ grant, then the company will have to search for another trainee student and forget about this one, or maybe this student still wants to come to our internship without any Erasmus+ grant.

When the student arrives to the company, an Arrival Certificate must be signed and sent to the home university, so that the student can receive the payment of the grant.





When the placement finishes, the start-up company will provide the final Attendance Certificate and the Evaluation Questionnaire of the student, the student will provide the Memory of the activities, and the evaluation and recognition will be made in the home university of the student.

# 2. Foreign students with an Erasmus+ grant <u>for Studies</u>, studying in a host university nearby the incubator.

These students can belong to any university in Europe, but they are studying with an Erasmus+ grant in some host university that belongs to our project (or to some EUF consortium university) which is located close to some of our Incubators. For instance, for the Incubator Tetuan Valley in Madrid the only university would be Alcalá University.

These students will receive a grant of 200€-250€-300€ /month (depending on the host country) during all the months of the stay (usually it will be 5 or 10 months), and will have a Learning Agreement with a small number of courses to attend in the host university that lets them go to a <u>part-time</u> placement in a company while going also to the courses. Typically, they will have studies in the evenings and they will be able to do the internship in the mornings (or vice versa). Anyway, they will need to arrange with the start-up company a personal timetable for the placement that does not overlap with the classes timetable.

Normally these placements are also <u>Curricular</u> practices (they require academic evaluation and recognition), but some of these students may not need this <u>Curricular</u> internship, and just want to complement their study experience with an internship in a company, if their Learning Agreement allows it.

The company will NOT have to sign Erasmus+ Mobility Agreement with the student and the home university, since the mobility is for studies and the Erasmus+ Mobility Agreement is signed only by the home and host universities (and the student). Instead of this, the company will sign a standard Bilateral Agreement with the host university that lets them receive their students, and later a Placement Agreement with the student and the host university containing the details of the activities and dates of the placement.





The evaluation of the ECTS credits for this placement can be done in the host university as part of the Erasmus+ ToR (Transcript of Records), or in the home university (then the placement is not included in the ToR).

If done in the host university, this placement requires the registration of the student in a course named "Placement in Company" (or similar) in the host university, and an evaluation from an academic Supervisor in that host university, in order to acquire a mark. In Alcalá, both the student and the company will also have to register in the university platform in charge of the placements for the students (named GIPE).

If the evaluation is done in the home university, there will be an academic Supervisor in such home university who will receive the final documents from the company and from the student, and will evaluate and give a mark. In this case there is no need for the student or the company to register in the university platform GIPE nor in the course "Placement in Company".

- The timing for these students should be the following:

In September (for 1<sup>st</sup> semester) or in February (for 2<sup>nd</sup> semester), when the students arrive to the host university, they will contact our start-up companies through the POWER platform in order to obtain acceptance for a placement in the current academic semester. If the company accepts, the students will modify their Learning Agreement and will be able to start the placement immediately if agreed with the company, until the month in which they finish the studies in the host university (January for the first semester, or July for the second semester).

Before the start of the internship, the company will sign the Bilateral Agreement with the host university (if not done yet), and the Placement Agreement with the student and the university.

When the placement finishes, the company will provide the final Attendance Certificate and the Evaluation Questionnaire of the student, the student will provide the Memory of the activities, and the evaluation will be made in the host or home university of the student. Finally the recognition of ECTS credits will be made in the home university of the student.





## 3. Foreign students with no Erasmus+ grant.

They can be of the two types mentioned above:

- Students just <u>for practices</u>, belonging to some of our project universities (or EUF universities), but without any Erasmus+ grant. They are able to work <u>full-time</u>.
- Students <u>for studies</u>, studying in some of our project universities (or EUF universities)
  which is close to our Incubators, and with no Erasmus+ grant. They are normally able
  to work <u>part-time</u>.

These students are completely self-funded and normally will apply for a company that can give some salary as trainee student.

The timing will be similar to the one detailed for the students with Erasmus+ grants.

### 4. Local students with no grant.

These students belong to some of our project universities (or EUF universities) which are located nearby our Incubators. For instance, students from Alcalá University will go to Tetuan Valley in Madrid.

These students are also self-funded, and can apply for a salary from the company. Normally they will work <u>part-time</u>, in the mornings or in the evenings, because they are also attending their courses in the university. They will need to arrange a personal timetable for the placement in the company that does not overlap with the classes timetable.

The practices will be <u>Curricular</u> in most cases (they need recognition). In this case, there is a limit in duration of the placement in Alcalá university: 6 months if the work is full-time, and 9 months if it is part-time.

- The timing for these students <u>IN ALCALÁ UNIVERSITY</u> is be the following:

In Alcalá University we have a web platform named GIPE which organizes the many placements of the students in the private companies. This platform allows the registration of the interested companies and the students, stores the information about the internship positions offered by the companies, facilitates the matching of students and companies, and





assigns the correct academic Supervisor for each student. GIPE also generates the documents to be signed by all parties. Every placement that needs an academic recognition for the student needs to be registered in GIPE.

In July our Tetuan Valley companies will register in GIPE platform, referring to the POWER platform to obtain the description of their internship positions, or maybe uploading this information in GIPE platform and not using POWER, or maybe uploading the information in both platforms, or maybe GIPE will be connected to POWER platform in an easy way so that we don't duplicate the internship information. This registration in GIPE requires to sign a standard Bilateral Agreement between the university and the company.

In September the students register in the course "Practices in Companies" and also in GIPE platform, and start to apply for those internships through POWER (for our start-ups) or through GIPE in parallel (for other companies). Our start-ups will select the best candidate student, or can leave the spot vacant in this moment, waiting for a better candidate. If a candidate is selected, the internship offer will be retired from the POWER and GIPE platforms and the Placement Agreement is signed with the student and the university. After this signature the placement can start immediately, or in a delayed later period.

In the next months the company can receive new applications from new students, if the internship positions are still available. Then the new candidate can be selected at any moment, and the placement can start immediately.

Another good moment for the companies to upload new internship offers to these platforms is December, so that they are found by the new students searching for placements for the 2<sup>nd</sup> semester (they will search in January).

Each selected student is assigned with an academic Supervisor in the university through GIPE platform, who will finally evaluate the placement in case of curricular one. For the few cases without placement recognition, there is the University Career Service that watches out for the right placement development.

When the placement finishes, the company will provide the final Attendance Certificate and the Evaluation Questionnaire of the student, the student will provide the Memory of the





activities, the evaluation is made by the academic Supervisor and the recognition of ECTS credits will be made in the university.

### Final general concepts.

The company will appoint a Supervisor for each student, who will assign activities to the student, take care of them, and will fill in all the required documents (Attendance Certificate and Evaluation Questionnaire).

It is convenient that each of the start-up companies involved in this project signs as soon as possible the Bilateral Agreement with its neighbor university, that will allow to receive their local or Erasmus students during several years.

Most of the foreign students normally will need to communicate initially in English while they learn or improve the local language. So, they need to find a company with people that are able to use English language. The local students will not have this problem with the language.

Since the number of Erasmus+ grants given in each university is small, the foreign students should be coming to our incubators not only from any of the 5 universities of the POWER project, but also from any of the 20 universities of the EUF consortium, so that we can find a good number of such students. Later, after the finalization of the project, the POWER placement system can be open to any European university.

In all cases, and in order to attract the best students, the start-up companies in our incubators should be able to give some little monthly salary to the trainee students, or some final payment upon final results obtained.





## **Summary Table:**

Type of mobility:	With Erasmus grant	Full-time work	Need English	Curricular placement	Immediate start
1. Erasmus student	Υ	Υ	Y	Y	N
for Practices					
2. Erasmus student	Υ	Ν	Y	YN	Y
for Studies					
3. Foreign student	N	YN	Y	YN	YN
without grant					
4. Local students	N	N	N	Y	Y